

# Meeting state Medicaid challenges together

**Mercer Government**  
Ready for next. Together.

Medicaid programs are challenged with meeting federal requirements and continuous policy updates while balancing the increased need for services in a cost-effective manner. In a publicly-funded health and human services program, it is critical to have a comprehensive suite of specialists to ensure the complex requirements are fully understood and successfully met. It requires a team of specialists in actuarial and financial, clinical and behavioral health, pharmacy, informatics and data innovation, policy and operations. Your programs, and your needs, are complex.

Mercer Government understands your challenges, roadblocks, vision, and opportunities. We have the strength and ability to prepare you for what comes next – the next policy, the next budget, the next administration. As state Medicaid partners since 1985, our focus ensures you won't navigate them alone.

## How we serve

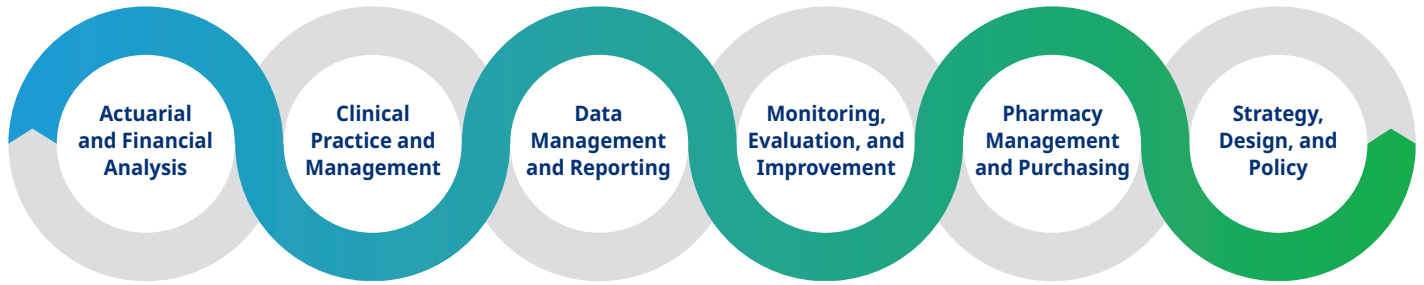
Over the decades, Mercer Government has grown far beyond our sole focus of actuarial rate setting. Understanding that our states need a comprehensive view, we have integrated data, clinical, financial management, and policy experts into our team to serve clients in all areas of their programs.

We continue to develop actuarially-sound Medicaid managed care capitation rates, helping states design, develop, and implement innovative solutions to improve quality of care while realizing financial efficiency.

We understand these programs are impacted by policy, financial, and clinical decisions; our team of specialists learn how all of the parts make up a whole, which allows them to anticipate needs and potential risks. Our team is your team, and together we are collaborative, responsive, and ready.



## Areas of specialization



- Developing and reviewing rates, setting policy and methodology for future rate setting, and performance analysis
- Implementing unique strategies to improve program performance, contain costs, and enhance quality of care and services
- Providing accurate analysis and use of health care data to ensure effective policy design and program management
- Designing and implementing cost-saving strategies to manage health care expenditures
- Strategizing program innovation and navigating federal rules to accomplish policy, financial, and operational goals

## Mercer team

**400+ professionals dedicated to publicly funded health and human services clients**

From our humble beginning, Mercer continues to grow to meet the complex requirements that a publicly funded health and human services program faces. Our team brings an impressive combination of expertise to ensure a full understanding of our clients' landscape, including:



Credentialed  
healthcare  
actuaries



Actuarial  
students



Licensed  
pharmacists



Former CMS  
staff members  
and state Medicaid  
program directors/  
administrators



Clinicians  
(medical doctors,  
psychologists,  
nurses, and  
social workers)



Certified  
Public  
Accountants



Policy  
professionals



Project  
Management  
Professionals

## See the solutions

[Medicaid News & More](#)

[A Medicaid Story | one beneficiary's transformation](#)

## For more information

Visit our website at [www.mercer-government.mercer.com](http://www.mercer-government.mercer.com) to view our experience, services, and client feedback.

