

# Mercer Government Human Services Consulting capabilities, staff, and qualifications

**Mercer Government**  
Ready for next. Together.

## About Mercer Government

Mercer Government Human Services Consulting (GHSC or Mercer Government) became the first fully dedicated consulting practice working with publicly funded health and human service programs across the country in 1985.

GHSC continues to develop actuarially sound Medicaid managed care capitation rates, helping states design, develop, and implement innovative solutions to improve quality of care while realizing financial efficiency. Further, over the past 20 years, GHSC has grown far beyond our sole focus of actuarial rate setting, integrating data, clinical, financial management, and policy experts into our team to serve clients in all areas of their programs.



A publicly funded health and human services program isn't one-dimensional, and neither is our staff. We understand these programs are impacted by policy, financial, and clinical decisions; our staff learn how all of the parts make up a whole, which allows them to anticipate needs and potential risks so you don't have to constantly worry.



## When it comes to publicly funded health and human service programs, Mercer Government has a lens that no other firm has

GHSC understands your challenges, roadblocks, vision, and needs. We have the strength and ability to prepare you for what's next — the next policy, the next budget, the next administration, the next opportunity — so you don't have to navigate them alone.

## We are proud of the work we do and the clients we serve

GHSC provides expert consulting services in all areas of publicly funded health and human services programs, including acute care, behavioral health, pharmacy, and long-term services and supports. Our work has spanned many populations such as children and youth, including those with special health care needs; adults; expansion populations; older adults; individuals with disabilities; individuals dually eligible for Medicaid and Medicare; individuals with intellectual and/or developmental disabilities; individuals with HIV/AIDS; and individuals with serious behavioral health conditions.

## Our Team

GHSC's team has over 375 professionals dedicated to publicly funded health and human services clients. From our humble beginnings, we continue to grow to meet the complex requirements that a publicly funded health and human services program faces. Our team brings an impressive combination of expertise to ensure a full understanding of our clients' landscape.

## Why our clients hire us

**Credible.** For over 35 years, we have worked with 44 US states and territories. We bring the right mix of battle-tested experts and multi-disciplinary practitioners with the experience and knowledge to shape real-world solutions and solve the toughest issues.

**Trusted.** We believe trust accumulates over time. Each project is an opportunity to build a lasting, trust-based bond between our team and our clients. Our team is your team, and together we are collaborative, responsive, and ready.

**Standard-Bearers.** We have a deep knowledge bank with winning strategies, creative ideas, tested innovations, and industry-recognized guidelines. This is our foundation, but our people bring everything to life, sharing their experience and knowledge to improve every outcome.

**Defensible.** We use fact-based approaches bolstered by industry-leading experience, pricing, and analytics. Project implementation is backed by rigorous analysis and unrivaled experience.

## For more information

Email us at [mercer.government@mercer.com](mailto:mercer.government@mercer.com) if you have additional questions or to speak to a client leader. You may also be added to our distribution list to ensure you receive our white papers, flash updates, and webinar invites.

Visit our website at [www.mercer-government.mercer.com](http://www.mercer-government.mercer.com) to view our experience, services, and client feedback.

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